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About Adam Fitzer, Founder Prime Objective Recruitment

Like many other recruiters, Adam kind of fell into this profession. Having spent a semester interning for a Source Staffing, a temporary staffing firm in Silver Spring Maryland in 1997, he saw what this business had to offer and he liked it. Shortly after graduating University of Maryland, Adam went right to work for a staffing firm in Midtown Manhattan to learn first hand. Today, Adam is a Senior Recruiter with over 12 years of recruiting experience, working in several different markets. He is hands-on, and manages the entire recruitment process for his clients. Many of Adam's clients have been with him for seven years or more. Adam has also continued to develop his business, and with the launch of NJ Health Jobs, Prime Objective Recruitment is able to offer its ever evolving health care clients even more dedication to their growing businesses. He is a Certified Personnel Consultant, (CPC) which allows him to offer in depth employment knowledge, experience, service, commitment, and above all, ethics.

Experience

Senior Recruiter/Owner at Prime Objective Recruitment

Privately Held ; Staffing and Recruiting industry

July 2002 – Present (7 years 6 months)

- Founded firm offering national recruitment for Financial, Information Technology, and Accounting recruitment projects. In Feb 2009 successfully launched NJHealthJobs www.njhealthjobs.com, the dedicated healthcare practice for Prime Objective Recruitment
- Over a decade of proven success in identifying, recruiting, interviewing, screening, and placing top candidates with all kinds of employers in greater New York City, New Jersey, Connecticut, as well as nationwide
- Since its exciting launch in 2009, NJHealthjobs has successfully recruited and placed several experienced Registered Nurses in full time roles with regional home health care providers in New York and New Jersey. We have also placed an Senior Sales Representative for a IV Infusion company in New Jersey, as well as a Registered Nurse Liaison in New York City
- Prime Objective Recruitment has successfully filled several key positions in Integration, Support, Q/A, Connectivity, and Application Development roles for several mid-sized and large financial trading technology firms throughout Manhattan. Also in the last few months we have filled a HR Generalist role & Collections position for a mid-sized Integration firm in Manhattan

Prime Objective Recruitment is a Member-Owner of NPA the World-Wide Recruiting Network. With over 400 affiliate firms in 16 countries around the globe, we can access candidates and jobs in virtually any industry, almost anywhere in the world.

Senior Recruiter at Howard Michaels Associates

Staffing and Recruiting industry

1997 – 2002 (5 years)

- Assisted in the creation of top recruitment team, dedicated to recruiting, interviewing, screening, and placing top Information Technology professionals in New York City, New Jersey, and nationwide
- Responsible for business development, relationship management, recruitment and placement in HMA's Information Technology division; Developed new division specializing in placement of Trading technology professionals nationwide
- Grew revenues in excess of \$350,000 in first two years

Senior Internship at Source Staffing, Inc.

Staffing and Recruiting industry

January 1997 – May 1997 (5 months)

Handled administrative tasks such as filing, printing, and sending out contracts. Set up applicant testing software, and testing stations for temporary applicants. Assisted applicants with paper work, processed applications and time cards, and sat in on interviews. Oversaw a major marketing project that involved searching for and reaching out to several government agencies the firm was authorized to supply with temporary help.

Education

University of Maryland College Park

BS, Family Studies

1995 – 1997